

Attachment # 1

**FEES**

**AON:**

Year 1: \$37,000  
Year 2: \$38,110  
Year 3: \$40,000  
Year 4: \$41,200  
Year 5: \$42,400

**The Creel Group:**

\$3.25/employee/month  
(\$78,000/yr based on 2,000 employees)  
reduce by any fees paid to them, including  
bonuses and over rides paid by insurance  
companies.

**Silverstone:**

Year 1: \$30,000  
Year 2: \$30,900  
Year 3: \$31,800

**STAFF**

**AON:**

**Tracy Krause** – Account Executive  
**Craig Currier**, Underwriting Manager  
**Jolene Froendt** – Sr. Account Specialist

**The Creel Group:**

**Joseph Creel**, lead the RFP process, negotiating process, contracting process and quarterly and annual plan reviews  
**Kristy Christensen** – lead the data analysis and reporting process, pharmacy plan management and reporting process, and claims auditing process.  
**Renee Erbes** – Project Manager and assist in servicing the plan  
**Sue Walsh**  
**Dave Filipi, M.D.**

**Silverstone:**

**Cara Kirsch** – Vice President - would oversee the Account Managers

**Scott Simon** – Account Manager

**Jennifer Fairman** – Account Manager

**Clients**

**AON (Per response: In the Omaha office, AON has 19 Health and Welfare Clients who are self-funded):**

City of Lincoln/Lancaster County (Nebraska)

Nebraska Furniture Mart (Nebraska)

Fremont Health (Nebraska)

Wells Enterprises (Iowa)

**The Creel Group (Per response: Creel has 2 clients that are self-insured):**

JPS Health Network (Tarrant County Hospital District) (Texas)

Val Verde Regional Medical Center (Val Verde County Hospital District) (Texas)

SCL Health (Colorado)

Oakwood Healthcare (Michigan)

Quorum Resources (Tennessee)

**Silverstone (Per response: Silverstone Group nationally has 100 large group clients that are self-funded):**

City of Omaha (Nebraska)

Millard Public Schools (Nebraska)

Council Bluffs Community School District (Iowa)

Ameritas (Nebraska)

Tenaska (Nebraska)

Gavilon (Nebraska)

Attachment # 2

**RFP  
Third Party Administrator Proposals**

	EMC Risk Services	Creative Risk Services	NRMA, Inc.
<b>COSTS PER CLAIM:</b>			
Indemnity Claims	\$850/\$51,000	\$650/\$39,000	ANNUAL COSTS: Indemnity Only \$60,000
Medical Only Claims	\$125/\$20,000	\$200/\$32,000	Medical Only \$33,600
<b>Costs were based on open claim count at the time of the RFP as a reference for quoting</b>			
Transferred Claims*	\$600 Lifetime of claim	\$325 Indemnity Claim \$100 Medical Only Claim	Per Claim: Indemnity Only \$500 Medical Only \$120
<b>*Jan Johnson will process current claims and vendor will handle all new claims</b>			
Two-year Renewal	\$250 if file still open		
			Change in status claims from medical to indemnity Add'l one time \$380 Permanent total disability claims determined on individual basis
Annual Administration Fee	\$2,750.00 (Includes reports, user access & licensing fee)		
<b>Set Up Fee</b>	None	\$10,000 onetime fee	Conversion Costs: 205 hrs @ \$125.00/hour Project management services performed by Riskmaster - 51 hours @ \$165 Any manual data entry by NRMA billed at \$40/hour NRMA info management staff billed @ \$75/hour Manual Conversion: by NRMA billed @ \$40/hour NRMA info management staff billed @ \$75/hour <b>(Estimates only)</b>
<b>Data Conversion</b>	J. W. Handler System On-line query access	Riskmaster On-line access	Riskmaster \$1,200 Riskmaster license fee per license/user \$1,200 annual Data Import System fee to import payment info from Ohara <b>Page 9 of RFP says our date would need to be converted before NRMA would assume claims handling responsibilities. 90-120 days</b>
<b>FROI &amp; SROI Filings</b>	yes (EBIX)	yes (EDI)	yes - Riskmaster
<b>Legal Services</b>	Do. Co. Attorney or network of attorney	Do. Co. Attorney	Do. Co. Attorney or Baylor, Evnen, Curtiss, Grimit & Witt at County Expense
<b>Generate Reserves</b>	yes	yes	yes

**RFP**

**Third Party Administrator Proposals**

<b>Medicare Reporting</b>	No cost	No Cost	\$2,000 annual fee for filings
<b>Experlence with similar Industries</b>	City of Des Moines City of W. Des Moines City of Ames, IA (Police & Fire)	City of Bellevue City of Ames State of Iowa Heartland Ins. Risk Pool made up of ten counties in State of IA	Response is not clear as to whether TPA Services are for w.c. cases (Sarpy County, Metro Comm. College, previously State of NE)
<b>Similar Departments</b>	Police & Fire, fleet, public works, hospital, clerical	Police & Fire, public works, parks, fleet, clerical	Sheriffs, clerical, highway, clerical
<b>Office Location</b>	Des Moines	West Des Moines	Lincoln (1 claims member in Omaha)
<b>Owner</b>	Parent Co. - EMC Ins.	Holmes Murphy & Assoc Insurance Broker	Nebraska Non-profit, public benefit corporation
<b>Claim Team</b>	16 adjusters 3 supervisors Claims Manager	2 assigned to Do. Co. & claims manager	1 claim mgr. in Omaha 3 days/week 1 claim adjuster in Lincoln
<b>References</b>	Gordman's Stores City of Ames, IA Broadlawns Med Cntr	City of Bellevue Heartland Ins. Risk Pool Musco Lighting	Sarpy County HR Department Sarpy County Sheriff Department Metro Community College BlueCross BlueShield of Nebraska